

## **2020 Compensation Disclosure**

In accordance with the Minister's Order for Disclosure of Compensation and Other Payments under the Ontario New Home Warranties Plan Act, we are providing the following breakdown of 2020 compensation for the Tarion Board of Directors and executives.

Annual Tarion Compensation Disclosure – 2020										
Board of Directors										
Director Position	Director Number	Annual Retainer (\$)	Per Diem Remuneration (\$)	Total Compensation Earned (\$)	Fraction of the Year as a Director					
Chair	1	\$36,500	\$38,763	\$75,263	1.0					
Vice Chair	2	\$20,000	\$31,088	\$51,088	1.0					
Director	3	\$14,000	\$28,263	\$42,263	1.0					
Director	4	\$11,250	\$17,763	\$29,013	1.0					
Director	5	\$12,750	\$20,713	\$33,463	1.0					
Director	6	\$8,438	\$21,100	\$29,538	0.75					
Director	7	\$8,438	\$24,400	\$32,838	0.75					
Director	8	\$8,438	\$18,763	\$27,201	0.75					
Director	9	\$8,438	\$21,100	\$29,538	0.75					
Director	10	\$7,500	\$17,963	\$25,463	0.67					
Director	11	\$8,438	\$19,063	\$27,501	0.75					
Director	12	\$2,813	\$4,050	\$6,863	0.25					
Director	13	\$3,312	\$4,875	\$8,187	0.25					
Director	14	\$3,312	\$3,300	\$6,612	0.25					
Director	15	\$2,813	\$5,888	\$8,701	0.25					
Director - OPS	16	N/A	OPS Employee	N/A	1.0					
Total		156,440	277,088	433,528						

Annual Tarion Compensation Disclosure – 2020 Executives									
President & Chief Executive Officer, Registrar	1	\$494,439	\$57,971	\$552,410	1.0				
Vice Presidents (2)	1	\$379,083	\$58,054	\$437,137	1.0				
	2	\$315,543	\$38,759	\$354,302	1.0				
	3	\$309,227	\$50,351	\$359,578	1.0				
	4	\$293,946	\$42,131	\$336,077	1.0				
	5	\$247,878	\$33,551	\$281,429	0.8				
	6	\$230,100	\$29,653	\$259,753	0.8				
Assistant Vice President (3)	1	\$227,192	\$33,420	\$260,612	1.0				
Total		\$2,497,408	\$343,890	\$2,841,298					
Past Executives (4)									
President & Chief Executive Officer, Registrar	1	-	\$1,961,973	\$1,961,973	0.0				
Vice President	2	-	\$31,526	\$31,526	0.0				

## **Definitions:**

- (a) Cash compensation consists of base salary and incentive paid in respect of the reported year.
- (b) Pension and Other Compensation include pension contributions, separation amounts, and other perquisites paid by Tarion in the reported year.

Notes:

- 1) The fraction of the year for the Position represents the portion of the year that the individual held that position. This includes those who were promoted part way through the year and those who were with the organization for a portion of the year. For employees who were terminated, this includes all associated payouts such as pension contributions and any severance payments. For employees promoted to an executive position during the year, the amounts above include compensation for the full year.
- 2) This Vice president category includes: General Counsel; Vice President of Underwriting; Chief Information Officer; Chief Financial Officer; Chief Administration Officer, VP of Warranty Services.
- 3) This category includes: Assistant Vice President, Finance.
- 4) This category includes payments to past executives including the CEO and a Vice President.